

How to Avoid Losing Money in an EB-5 Project: **4 Key Items to Consider**

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All EB-5 investments must be "at risk" per USCIS requirements. Risk of loss exists. Any protections and guaranties negotiated at fund level are not exercisable by individual investors themselves but are administered by fund management only. No guarantees exist regarding individual investors' ability to be repaid.

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Twin Lakes Georgia Rural EB-5 Project – An under-construction, fully capitalized rural EB-5 project, with a parent company © EB5AN, LLC repayment guaranty, all required EB-5 jobs already created, faster I-526E processing, and access to 20% visa set aside.

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About EB5AN and the EB-5 Visa Program

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About EB5AN and the EB-5 Immigrant Investor Visa

EB5AN is an EB-5 investment fund manager, USCIS-approved regional center operator, and consultancy. EB5AN helps foreign investors obtain U.S. permanent residency through investments in U.S. business enterprises and real estate development projects within the guidelines of the EB-5 program.

EB5AN

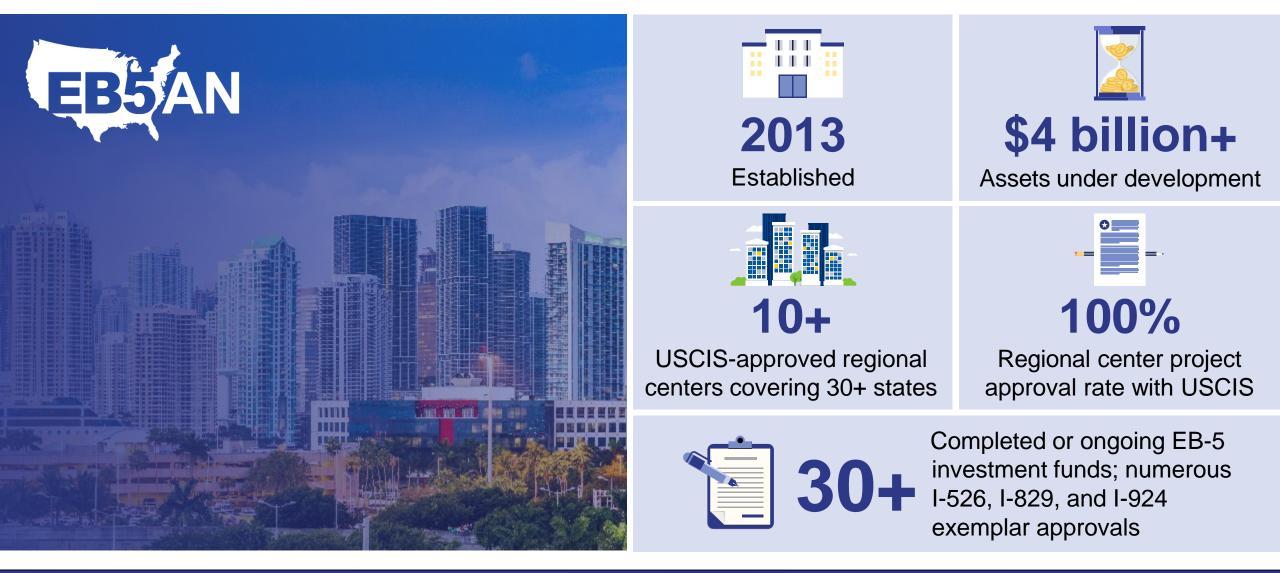
USCITIZENSHIP AND IMMIGRATION SERVICES

The EB-5 Immigrant Investor Visa program is a U.S. government program that encourages new investment in job-creating business enterprises. By making an eligible EB-5 investment that creates at least 10 new U.S. jobs, the foreign investor and his or her immediate family are eligible to receive U.S. permanent residency and to immigrate.



EB5AN: A Leading EB-5 Investment Fund Manager

2,300+ families from 60+ countries and regions have invested through EB5AN's regional center investments.





EB5AN Is Committed to 100% EB-5 Investment Transparency

EB5AN is Pleased to Make the Following Key EB-5 Investment Due Diligence Documents Available to All EB-5 Investors

The complete set of Form I-956F "exemplar" EB-5 documents filed with USCIS

The complete Form I-526E individual investor document set template



- The balance sheet of the Kolter parent company guarantying the repayment of the EB-5 loan
- The current financial statements of the Kolter company developing the project showing proof of developer equity invested to date



- The executed loan agreement between the company developing the project and the construction lender
- Any other available documents related to the development of the project and EB-5 investment

Other EB-5 Regional Centers

- Not willing to share the entire Form I-956F "exemplar" or Form I-526E template with all exhibits
- Not willing to share the balance sheet of the company guaranteeing the repayment of EB-5 funds, or no such company exists, and the EB-5 investment is unsecured with "no collateral" or only a pledge
- Not willing to share the current financial statements of the company developing the project because they do not exist, reflect losses, or reflect that no developer equity has been funded



Not willing to share an executed senior loan agreement or other financial commitment documents because they do not exist

Use common sense. If an EB-5 company is not willing to provide the basic documents needed to evaluate the financial position of an EB-5 project, avoid that project. Get access to and review critical financial documents for the project. Invest only if you know and are comfortable with the current financial position of the companies involved.



How to Identify Red Flags for EB-5 Investments



For many EB-5 investors, an \$800K EB-5 investment will be the largest investment they have ever made.

Some EB-5 investors may not have experience making real estate investments or other private equity investments. As a result, many EB-5 investors may not know what questions to ask and what documents to focus on when evaluating potential EB-5 investments.

Many EB-5 projects appear to be "safe" and have nice renderings but have minimal security and are very risky. An inexperienced investor can have a difficult time separating these "risky" projects from safer projects.

EB5AN has prepared many articles to help EB-5 investors evaluate potential EB-5 real estate development projects. Our articles help EB-5 investors identify and understand the impact of the most common risks found in such projects.

View these articles at: <u>www.EB5Investments.com</u>

We strongly recommend that EB-5 investors take the time to understand real estate development investments so that they make an educated EB-5 investment decision and increase the likelihood of receiving permanent green card approval and a timely repayment of EB-5 investment funds.

If you need help, or don't know where to start, just ask, and we can point you in the right direction.



The EB5AN Management Team

BCG

M.B.A., Stanford Graduate School of Business

Forbes 30 Under 30 National Winner for Social

Yale University – B.A. in Economics with a concentration

Boston Consulting Group (BCG) – business and strategy

The EB5AN team has been involved in more than \$4 billion of leveraged buyouts, IPOs, and real estate development.

Samuel B. Silverman

Forbes

UNDER

Managing Partner

EB5AN





Michael B. Schoenfeld Managing Partner EB5AN



- University of North Carolina at Chapel Hill B.A. in Economics and B.S. in Business Administration
- Boston Consulting Group (BCG) business and strategy consulting
- AEA Investors leading middle-market private-equity firm
- Forbes 30 Under 30 National Winner for Social Entrepreneurship



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Yale Stanford

consulting

in Mandarin Chinese

Entrepreneurship



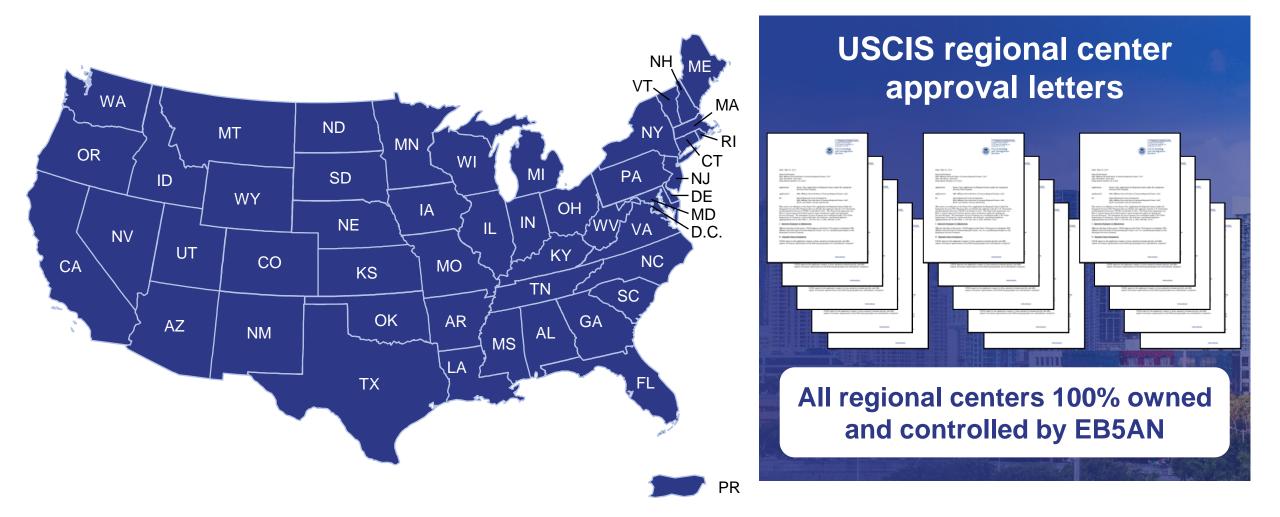
Ahmed Khan, Esq Vice President EB5AN



- 10+ Years of EB-5 Immigrant Investor Program Experience
- Former Immigration attorney at Fragomen, Klasko, BAL, and Jackson Lewis
- B.A. from University of Georgia
- J.D. from University of South Carolina



EB5AN Operates 10+ Regional Centers that Cover All 48 States of the Continental U.S., Puerto Rico, and Washington, D.C.

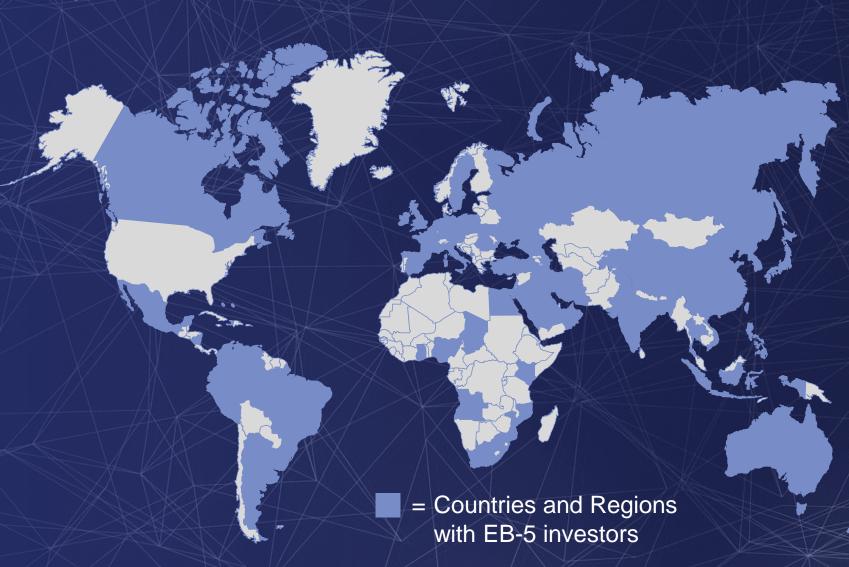




Investors from More than 60 Countries and Regions

People of many nationalities and backgrounds consistently find value in EB5AN's investment approach.







EB5AN and its EB-5 projects have been featured in many leading publications

ForbesBloombergWSJEntrepreneur.IHEJERUSALEM POSTSpotlightThe Palm Beach PostsiliconindiaThe Wire ChinaBREITBART NEWS



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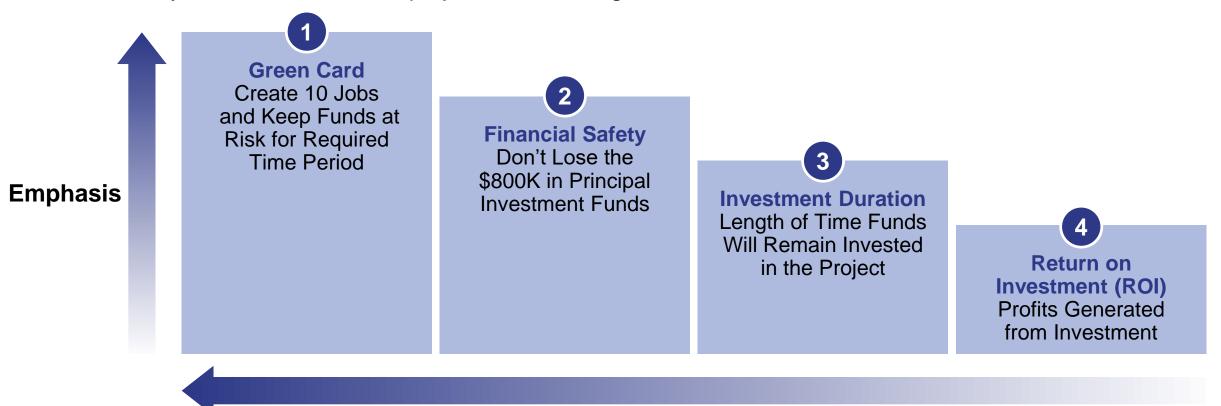
EB-5 Investment Framework





EB-5 Investment Framework

These are the 4 key variables to consider when selecting an EB-5 investment. As an investor you should put these in the order that you want and select a project that best aligns with that order.

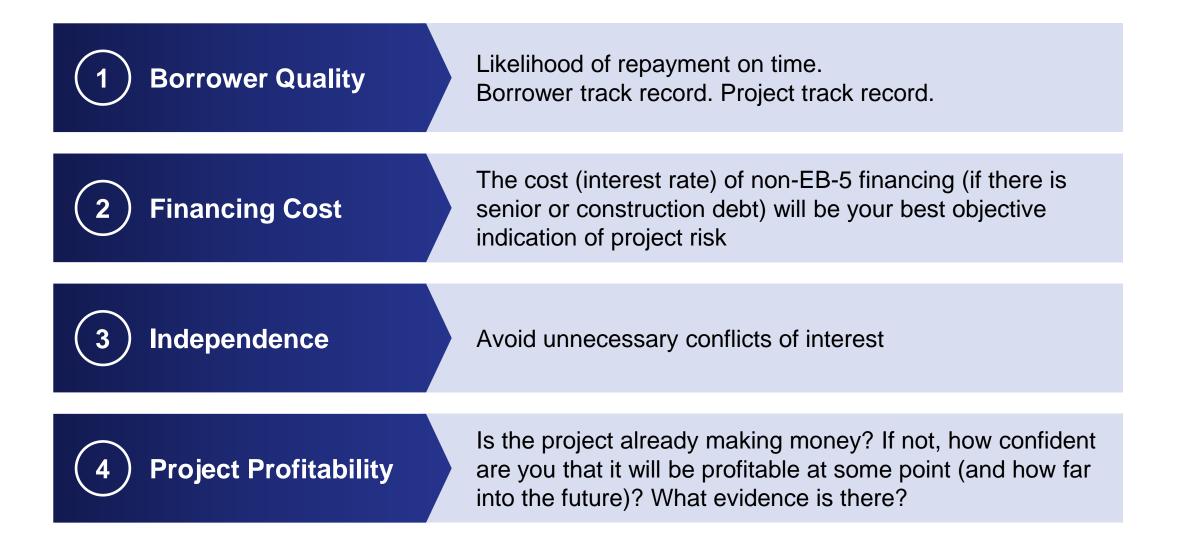


Importance

For EB5AN's Rural EB-5 Loan projects, this is the 1 through 4 order we optimize for.



Top 4 Diligence Items EB-5 Investors Should Consider





Borrower Quality

Question: How likely is it that the EB-5 loan will be repaid within the set loan term?

Most important thing to look at as a lender is the quality of the borrower and its track record of execution and repayment. This is by far the #1 most important item for any EB-5 loan project. It's common sense. If you want to make a loan to anyone, what is most important? Who has lent them money in the past, over what period, and been repaid on time, etc.

Project	Twin Lakes Georgia (Rural Loan)	Kindred Keystone (Rural Loan)	Other EB-5 Borrowers
Developer (Borrower)	Kolter	Interland + Local Team	
Number of Projects	180+	50+	
Number of EB-5 Projects Developer has done	~20	1	
Development Experience	\$26B+	\$4B+	
Years in Business	25+	45+	
Number of Loans Not Repaid	0	0	
Number of Failed Projects	0	0	
EB-5 Loan Security	Project Level Loan + Separate Parent Company Repayment Guaranty	100% Equity Pledge + Anticipated First Mortgage Following Condominium Closings	
Repaid Funds	Billions	Hundreds of Millions	
Non-EB-5 Lenders	Wells Fargo, PNC, CIBC, Regions, Truist, Third Coast Bank, etc.	Romspen (Private Mortgage Fund), Chase Bank, TBK Bank, etc.	
Profitable Today	Yes	70%+ Presold	



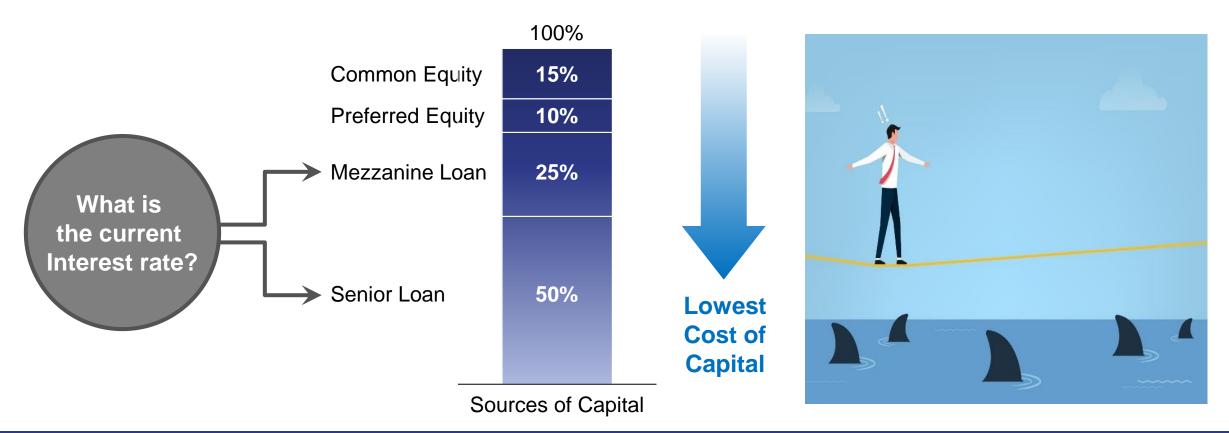
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Financing Cost

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Best independent evaluation of project risk is the current interest rate of third-party non-EB-5 loans

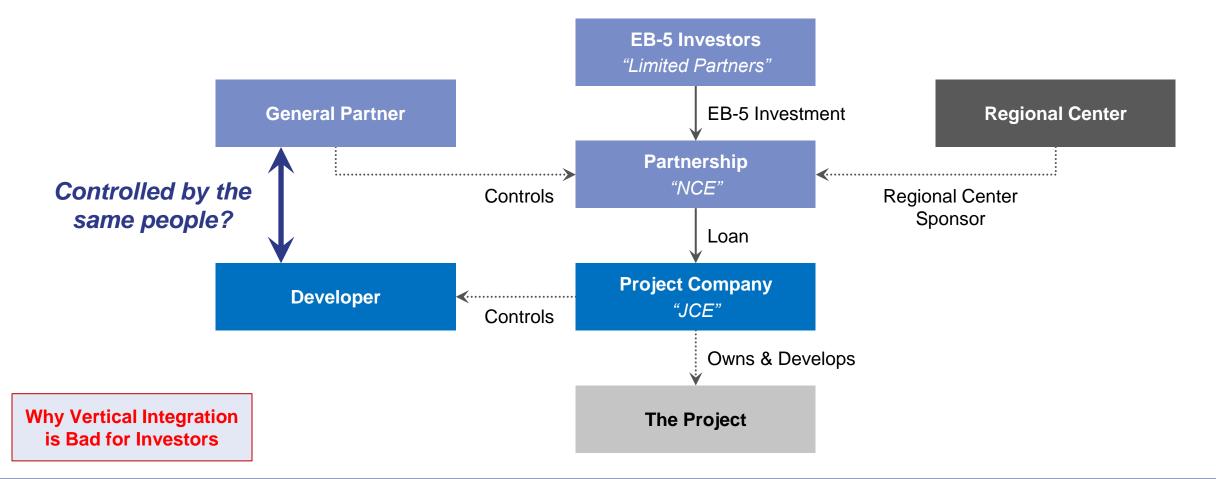


Simple question: What is the current interest rate of a non-EB-5 lender of the project? The higher the rate, the riskier the project typically is. You should compare across projects for an independent evaluation of risk from professional third-party lenders.



Independence: Avoid Unnecessary Conflicts of Interest (1 of 2)

Is the general partner and developer controlled by the same company?



There is significant additional risk when the same people control both the Developer and the General Partner.



Independence: Avoid Unnecessary Conflicts of Interest (2 of 2)



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General Partner and Developer Independence (or Lack Thereof)

The people that control the General Partner can be the same people that control the Developer, or they can be completely different people. It is much better for EB-5 investors for there to be complete independence (no overlap) between the people who control both.



Conflict of Interest

A group of people will naturally act in their own best interest, the key consideration is the legal control that is provided to them in the agreements.



For example, if the same people that control the Developer also control the General Partner, then they do not have an incentive to act in the best interests of EB-5 investors, and instead will act in the best interests of the Developer.



Profitability

4

Just because an EB-5 loan has a promised 3-year maturity date, doesn't mean that its automatically going to get repaid in 3-years. For any EB-5 loan to be repaid on time, the **underlying economic activity must be financially successful.** Think about it...if you loan money to build a condominium building and then no one decides to buy a condominium, then it doesn't matter what the terms of the EB-5 loan were...there is no revenue (cash) generated to pay back any of the loans, including EB-5.... the underlying business itself must be successful, and if it is, then you can expect the EB-5 loan to get repaid on time, but if not, then get ready for the EB-5 loan to be extended for a very long time and/or default resulting in a loss of investment capital.

The lowest risk project is one that has already proven it is economically viable and is already making a profit. Then you are faced with the risk of it continuing to be profitable VS the risk of it ever being profitable.







Twin Lakes Georgia (Loan) \$800K Project Details





Twin Lakes Georgia: Single-Family Home Community with Amenities

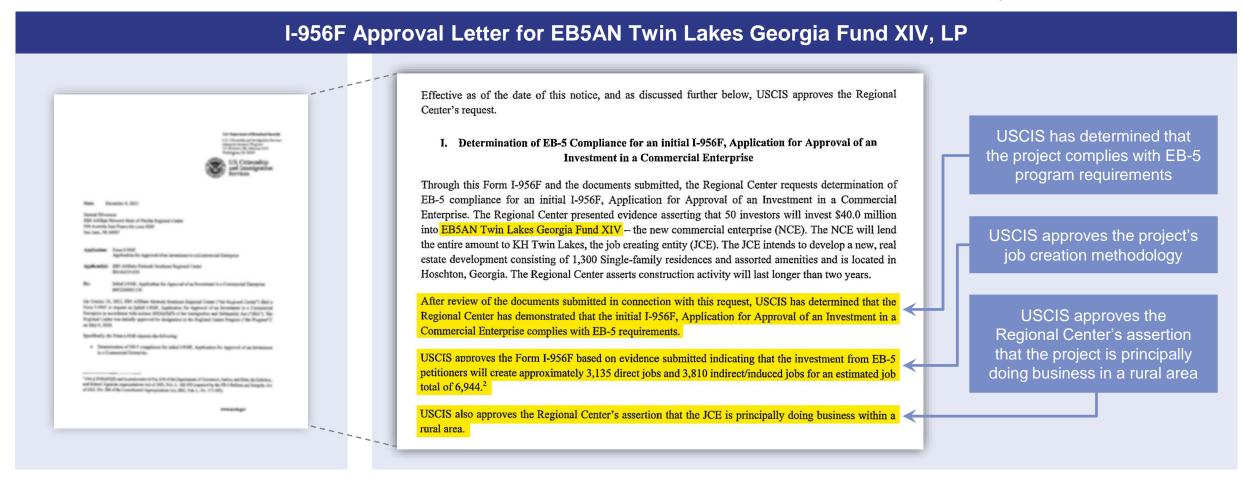
This rural TEA project qualifies for an \$800,000 investment with priority processing and a 20% visa set aside.

Single-Family Home Community with Amenities KolterHomes.com Kolter has **EB-5** Capital 29,000+ Total project cost **\$80M**, ~12% homes \$662.3M developed of total cost and in-process **Rural TEA** Construction Construction provides priority loan with already processing and **Third Coast** underway visa set asides to Bank avoid backlog 600+ Homes Already Sold 460+ Homes Built & Delivered to Buyers 10+ jobs **Total EB-5** 2,900+ jobs already created job creation already created as of for each 6,934 jobs December 31, 2023 \$800K investor



Prior Twin Lakes Georgia EB-5 Fund Has Received I-956F Approval

The NCE for this project (Fund XXI) submitted Form I-956F in December 2023, which is currently pending.



A prior EB-5 fund in the Twin Lakes Georgia project has Form I-956F "Exemplar" approval from USCIS.

The project structure, rural TEA qualification, and job creation methodology comply with EB-5 program requirements.



Prior Twin Lakes Georgia Investors Have Received I-526E Approval

Multiple EB-5 investors in EB5AN Twin Lakes Georgia Fund XIV, LP have received Form I-526E approval.

I-526E Approval Notifications for EB5AN Twin Lakes Georgia Fund XIV, LP Investors

Case Approved

On January 18, 2024, we approved your Form I-526E, Immigrant Petition by Regional Center Investor, Receipt Number IOD 5553, and sent you an approval notice. Please follow the instructions in your notice. If you do not receive your approval notice by February 17, 2024, please go to <u>www.uscis.gov/e-request</u> to request a copy of the notice. If you move, go to <u>www.uscis.gov/addresschange</u> to give us your new mailing address.

Case Approved

On January 30, 2024, we approved your Form I-526E, Immigrant Petition by Regional Center Investor, Receipt Number IOE 3864, and sent you an approval notice. Please follow the instructions in your notice. If you do not receive your approval notice by February 29, 2024, please go to <u>www.uscis.gov/e-request</u> to request a copy of the notice. If you move, go to <u>www.uscis.gov/addresschange</u> to give us your new mailing address.

Case Approved

On January 26, 2024, we approved your Form I-526E, Immigrant Petition by Regional Center Investor, Receipt Number IOE 670, and sent you an approval notice. Please follow the instructions in your notice. If you do not receive your approval notice by February 25, 2024, please go to <u>www.uscis.gov/e-request</u> to request a copy of the notice. If you move, go to <u>www.uscis.gov/addresschange</u> to give us your new mailing address.

Case Approved

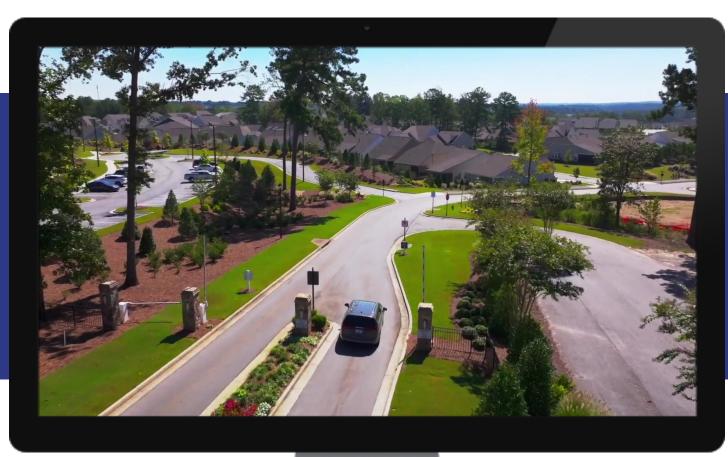
On January 31, 2024, we approved your Form I-526E, Immigrant Petition by Regional Center Investor, Receipt Number IODE .732, and sent you an approval notice. Please follow the instructions in your notice. If you do not receive your approval notice by March 1, 2024, please go to <u>www.uscis.gov/e-request</u> to request a copy of the notice. If you move, go to <u>www.uscis.gov/addresschange</u> to give us your new mailing address.

Twin Lakes Georgia investors' Form I-526E approvals from USCIS.

Form I-526E approvals started to be received just over one month after Form I-956F "Exemplar" approval.



Join Us on A Driving Tour of the Twin Lakes Project



Watch the full Twin Lakes Georgia project driving tour at

https://eb5visainvestments.com /twin-lakes-georgia-loan

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Community Construction Progress Aerial Photograph (Sep. 2023)



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Clubhouse Now Open for Residents (Feb. 2023)



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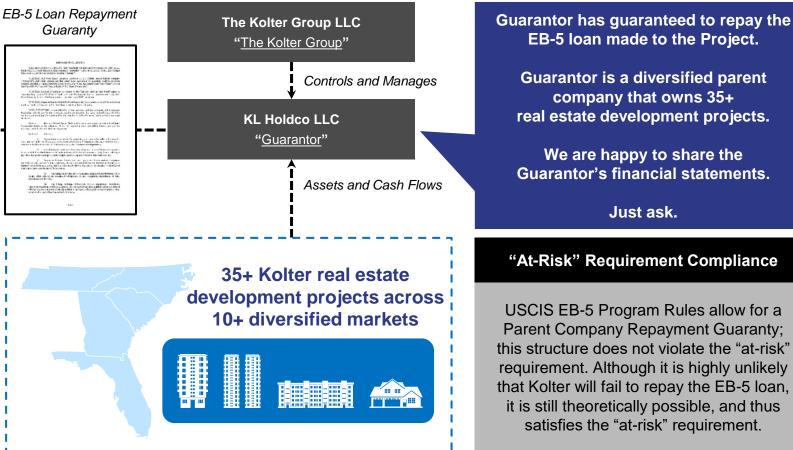
ANUUTIA

EB-5 Loan Repayment Guaranty Increases Investor Financial Safety



KOLTER

Since 1997, Kolter has invested in over 180 projects with expected value of over \$26.0 billion, including over 29,000 single-family homes. Kolter has repaid billions of dollars in borrowed funds and has never failed to repay a loan or to complete a real estate development project.



An EB-5 loan secured by a diversified parent company with substantial assets is extremely rare. Almost all EB-5 loan investments are unsecured or secured with only an equity pledge on a single asset. Our EB-5 loan repayment guaranty structure significantly reduces repayment risk for our EB-5 investors.



Kolter Has Received Loans from Many of the Largest and Most Conservative Lenders in the United States

Kolter's reputation and performance have provided for strong, longstanding relationships with leading financial institutions in the United States. Kolter has secured loans from 5 of the 10 largest banks in the United States, and as of year-end 2022, had over \$1.5 billion of loan commitments from lenders, including Wells Fargo, PNC, and Regions Bank. Kolter has repaid billions of dollars in borrowed funds and has never failed to repay a loan.



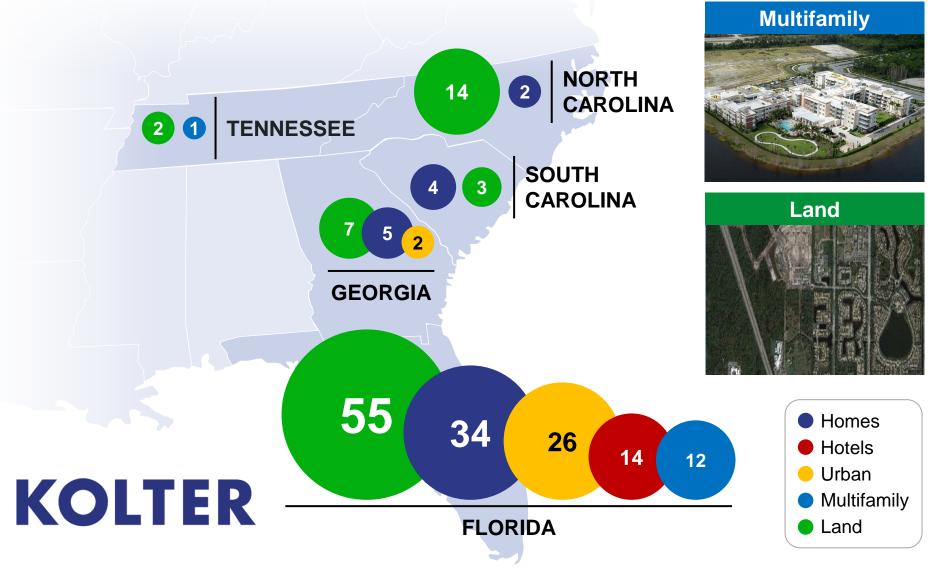


Kolter Development Experience: 180+ Projects across Five States



Hotels





Note: As of May 1, 2023





KINDRED ROCKRESORTS®

Kindred Resort at Keystone (Loan) \$800K Project Details





EB5AN

Kindred Resort at Keystone, Colorado – Rural TEA \$800K EB-5 Project

Under construction ski-in/ski-out condominium and hotel project with strong sales and all financing already in place.

KINDRED	One of the closest high-end	Ski-in/ski-out condominiums, hotel, and retail		
RESORT Option ColoradoSki resorts to Denver, 	Denver, Colorado 95 condominium	Secured EB-5 Loan Investment	\$80.0M EB-5 Loan ~26% of total cost	Total project cost \$305.7M
	Rural TEA provides priority processing and visa set asides to avoid backlog	I-526E Approval Refund Guaranty	Over 68% of Condos Already Presold	
		All Required EB-5 Jobs Created (1,000+)	Senior Construction Loan Funded	Vertical Construction Underway



Kindred Resort at Keystone, Colorado, Project Summary (North View)

95 condominium units, 107-room 4-star hotel, 25,000 square feet of retail space, and private ski club in three towers.



EB5 AN

January 2024 Vertical Construction Progress

The site is located directly adjacent to the resort's primary gondola and adjacent to undeveloped, preserved wetlands.



Construction Progress

Both the west tower and hotel tower are currently topped out, meaning the vertical construction has reached the top floor.

East tower vertical construction is underway and has progressed up to level two.

The hotel is on-schedule to open in 2025.











Kindred Resort at Keystone is approximately 55 feet from the primary ski gondola.





Vail Resorts Overview

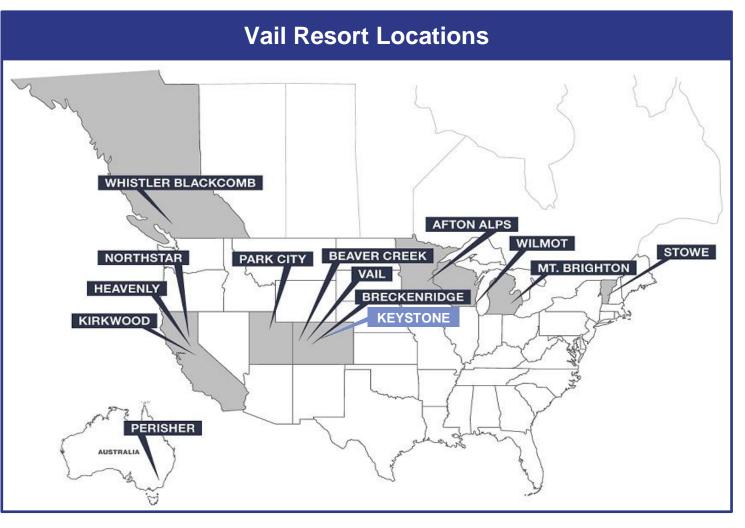
Keystone Ski Resort is operated by Vail Resorts.

VAILRESORTS

EXPERIENCE OF A LIFETIME

Overview

- Vail owns and operates mountain resorts and hotels with amenities including skiing and snowboarding, golf, dining, and retail and rental operations.
- Vail Resorts is a publicly traded company (NYSE:MTN) with a market capitalization of approximately \$9 billion and 2022 earnings per share of \$8.55.
- In 2001, Vail Resorts acquired the luxury hotel chain RockResorts.
- Vail Resorts operates 41 ski resorts in the United States, Canada, Australia, and Switzerland.
- Key Vail resorts include popular destinations such as Vail, Beaver Creek, Breckenridge, Keystone, and Crested Butte ski areas in Colorado.
- Revenue for the 12-months ending January 31, 2023, was \$2.8 billion, a ~30% increase year-over-year.
- In 2022, Vail Resorts had the 5th largest market share within the hotels & tourism out of its **13 competitors**, behind only Marriott, Hilton, Hyatt, and IHG.



1. Vail Resorts Revenue 2010-2023: MTN Macrotrends. Available at: https://www.macrotrends.net/stocks/charts/MTN/vail-resorts/revenue (Accessed: March 20, 2023).

2. CSIMarket > Company, S. (2023) MTN's vs. market share relative to its competitors, as of Q4 2022, CSIMarket. CSIMarket.com. Available at: https://csimarket.com/stocks/competitionSEG2.php?code=MTN (Accessed: March 20, 2023).



Over 70% of Condominium Units Sold with Strong Price per Sq. Ft. Growth

Units are priced differently according to size, floorplan, and location within the tower.

	First Month Presale Price / Sq. Ft. (\$)	Most Recent Month Presale Price / Sq. Ft. (\$)	% Change (+/-)
1 bed / 1 bath	1,064	1,281	+20%
1 bed / 2 bath	1,151	1,699	+48%
2 bed / 2 bath	1,285	1,648	+28%
3 bed / 3 bath	1,468	2,611	+78%
4 bed / 4 bath	1,291	1,917	+48%
Average	1,252	1,795	+29%

Kindred Resort at Keystone has achieved strong price growth since presales began. Sotheby's is holding back premium units to command the highest possible price / sq. ft.







Please contact us to schedule a call to discuss the Twin Lakes rural EB-5 project and other available EB-5 projects at \$800K.

Phone/WhatsApp: +1 (561) 386-5356 E-mail: info@EB5AN.com www.EB5investments.com